



# EXECUTIVE SUMMARY

## BUSINESS SOFTWARE EXPERTS MICROSOFT GOLD PARTNER BUSINESS CENTRAL ERP

We are market leaders in helping business owners and their teams have greater control over their success, through modern integrated software. As Microsoft Gold partners, we specialise in fully integrated solutions for mid-sized companies utilising Microsoft Dynamics® 365 Business Central and other areas of the Microsoft stack.

# INTRODUCTION

Dynamics Consultants started in 2007, providing bespoke business software solutions based on Microsoft's Dynamics NAV. As a company, we have grown over the last 15 years, with the same vision in mind:

## OUR VISION AS MICROSOFT GOLD PARTNER

*"To be widely recognised as the UK's best Microsoft business software solutions partner."*

Start Date	2007
Years Active	15+
Number of Employees	30-40
Approximate number of customers	100+
Combined Experience of Dynamics ERP	300+

## OUR STAFF & OUR VALUES

As a consultancy firm, the quality of our work is directly related to the quality of our staff. As such, we hire the best in the market, whether that is seasoned professionals or apprentices new to business software.

We constantly strive to improve ourselves, with training programs for staff, a commercial team that keep up to date with the latest features and solutions on the market. All of our team work by our core values:

- Fair - do what is right
- Excellence - strive to be the best
- Cooperation - helping & supporting as a team

*"I was really dreading the whole "Making Tax Digital" but Dynamics Consultants made the process less onerous and were extremely helpful in assisting me with any queries"*

FINANCE DIRECTOR, ALLIED TOOLING

# IMPLEMENTATION

We follow the Microsoft SureStep methodology tailored for Dynamics Consultants. This methodology is based on the industry wide Project Management Body of Knowledge (PMBok) methodology.

The aim is to ensure a consistent approach to the delivery of projects. As part of any project, we provide a full range of services, including:

- Implementation
- Functional Requirements Investigation and Reports
- Onboarding
- Consultancy
- Development
- Project Management

***“Swift response to an urgent business need for functionality change. Much appreciated.”***

PURCHASER, ART SYSTEMS

## AN ONGOING RELATIONSHIP

ERP solutions are core to a business' operations. As such, an implementation project does not stop at “Go-Live”. Our UK based support desk are known for the high quality service, contactable via phone, email or through our dedicated support portal. Our support portal provides an easy way to log support calls, find FAQs, watch training videos and get all of the latest news.

As well as providing support, we also organise regular customer management calls to discuss your business and your system.

Our quarterly webinars will keep you up to date with the latest news, as well as providing useful hints and tips.

***“Fast & efficient as always. Was able to fix my issue I had on Business Central on their side which then allowed me to complete my task.”***

FINANCE, QGATE



*"We appreciate the partnership and your work on our NAV UAT project."*

SENIOR INTERNAL CONTROLS ANALYST, COOPER SURGICAL



## CONTACT US

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